# Social Media for Libraries

How many accounts do I really need?

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# What We're Covering

- Which platforms and why
- Starting points for any platform
- Getting to know your Facebook page
- Posting on Facebook

# Which Platforms?

## Audience, Audience, Audience



Ages 18-24



Everyone, but adults are most active



Women 18-49 but use is low





Ages 18-24



Ages 18-29



???

# Starting points for any platform

- Set specific goals
- Benchmark and track progress toward goals
- Create a social media policy
- Keep your brand consistent across platforms
- Decide: One account? More?

## What's a Goal?



- ✓ Increased awareness
- ✓ Improved communication with customers
- ✓ Improved credibility
- ✓ Higher circulation/sales

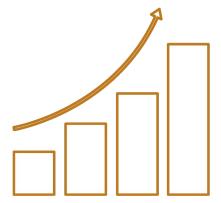


- ★ Having a Facebook page
- ☑ Getting a certain number of likes

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# Tracking Success

- Success can be measured by:
  - Increased website traffic
  - More conversations with customers
  - Higher event attendance
  - Higher circs on promoted titles



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# What's Your Policy?

#### For Staff

- Consult a lawyer,but write forhumans
- Keep in mind 1st
  Amendment rights
- Be specific re: platforms

#### • For the Public

- Outline general rules, purpose statement
  - Include takedown policy
- Post somewhere accessible

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# **Quick Branding Tips**

- Use the same profile picture
- Make your screennames as similar as possible
- Always fill in the "about" section





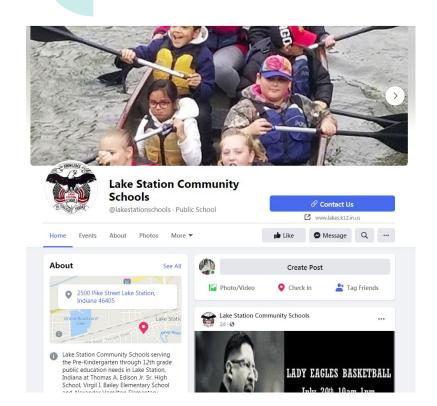


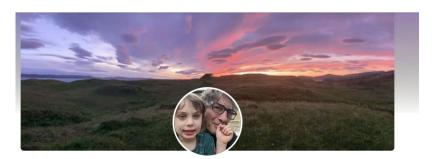


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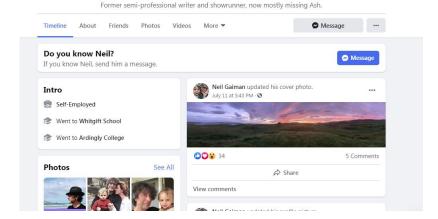
# Getting to Know Your Facebook Page

# **Business Pages vs Personal Pages**





#### Neil Gaiman



## Facebook Behind the Scenes

- Two ways for people to see posts:
  - Newsfeed
  - Your page



- Facebook's algorithm determines who sees your posts
- The more fans you have, the more people see your posts

# Housekeeping

- Set up Business Manager
  - business.facebook.com
- Explore the admin tabs
- Set your custom URL/handle
- Choose your cover photo and profile picture

# Posting on Facebook

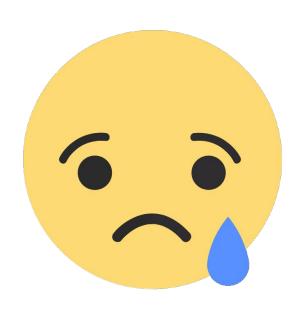
#### DO:

- Follow the 80/20 rule
- Entertain, inform, inspire
  - But always stay relevant!
- Be present interact with your followers
- Use a conversational tone
- Schedule posts



#### DO NOT:

- Make very long posts
- Post several times in a row
- Post unattributed works
- Remove controversial posts
- Leave the URL in a link post



# Refine Your Strategy

- Examine your audience
- Find your posting sweet spot
  - At least 5 times a week
- Try different post types
- USE INSIGHTS

# Questions?