Conflict Resolution

Moving Beyond Avoidance

Conflict is any interaction between people in which people do not agree or are working towards different objectives.

Unrealistic What causes conflict? **Expectations Personal Life** Being Changes **Boredom Overworked Differing Values Bad Policies Stress Personality** /Procedures **Unkept Differences Promises Burnout** Poor Difficult **Communication Patrons**

Think about it!



Conflict is inevitable

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Conflict can be **productive**

Conflict Management Styles

How we deal with things that trouble us

Avoiding

Deliberate inaction in the face of conflict

- This is a very common response
- Not a healthy response
- Problems are never solved
- Stress continues to build
- Trust is lost

Accommodating

Giving in to a demand to avoid conflict

- Just want the conflict to end
- Can be useful if a demand is reasonable
- Giving in to unreasonable demands is bad for everyone

Competing

Argument and lack of willingness to come to agreement

- Me vs. You
- Everyone assumes they are right
- Not willing to change positions
- Someone is always dissatisfied

Compromising

One party gives somes concessions to another's demands

- Creates some trust between people
- Need to be careful that you don't compromise too much

Collaborating

Both parties work together to find a solution

- This is very difficult but it is the most effective conflict resolution strategy
- Both people work together
- Solution works for everyone
- Everyone compromises a little

Conflict Resolution Strategies

What to do when things go bad

Define the problem and find the source

What is really going on?

- Conflict is rarely about the thing that ends up at the surface
- Ask why the conflict is happening until you find the real problem
- Don't just react to the immediate situation

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- Coach on the behavior that you expect
- Work from a positive perspective

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- Take responsibility for your part in the conflict

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- Some people may **not take responsibility** for their actions or **deny** that anything happened
 - o focus on the facts

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 - let people know that you are there to help them
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 - be encouraging

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- Some people may just be **indifferent** to what you are saying
 - o focus on the facts of the situation
 - o don't give up
 - o tell them how their behavior is affecting you or others

Remember that you are not alone.

Reach out to co-workers, supervisors and administrators to help you work through conflict situations when needed.

Manage the hard conversations in a positive way

- Be clear about the reason you are having the conversation
- Use I statements and be specific
- Describe what you know about the situation
- Talk about the impact of their behavior
- Ask for and listen to their response
- Repeat their position to verify understanding
- Collaborate to find a solution

Manage the hard conversations in a positive way

Some useful statements

- I am feeling that X. What can we do to fix that?
- I understand that X. Can you help me understand?
- I noticed X. Is everything okay?
- What does a positive outcome look like to you?
- What have we not considered?
- What if we try X. Would that help you?

Conflict Dos and Don'ts

Do

- find a private, neutral space
- let each person speak, uninterrupted
- acknowledge emotions
- use 'l' statements
- focus on the behavior
- pay attention to body language
- be positive and constructive

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Don't

- put it off
- react emotionally
- dwell on the past
- be defensive
- point fingers

You Can Do It!

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